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How to Price Your

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financial windfall that can be reaped from small changes in price

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communicates the value and quality of your work - it really is more than

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The Art of Pricing,
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Posted on May 9,
2017 July 9, 2020 by

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Lori Woodward.

Easy art-pricing formula: (square inches x your price per inch) + (cost of materials / gallery's commission

percentage) Pricing artwork is one of the most complex tasks that

emerging artists face, especially when they first

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How to work with galleries and start to establish their art business. It's easy to see by reading art business articles and books on art marketing that the opinions of the experts on how to price your artwork vary.

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How to Price Your
Artwork: This
Formula Makes it
Easy

The most common
variable based
pricing strategy for
art is \$X per square
inch. For example,
if I had a painting
which is 12x16
inches and I
wanted to charge

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\$2 per square inch, the price of the painting would be \$384 (12x16x\$2).

All you need to do is come up with a variable price which you will charge.

How To Price Your Art Plus A Look At Different Pricing ...

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Pricing your product usually involves considering certain key factors, including pinpointing your target customer, tracking how much competitors are charging, and understanding the relationship...

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