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and Jones (2011),
argue that IBM
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changed business
practices by
coming up with
innovative
concepts. This
included
rearranging
services aimed at
developing
understandable

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lines of the
company's
business planned
to client's needs.
According to their
argument, the IBM
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main concerns was
to aligning the IGS
and potentially
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focusing on three

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Chairman and CEO
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financial shape.
This helped
Palmisano position
IBM as a globally
integrated
company by
capitalizing on the
“strength of its
human capital,”
and not only its
products
(Grossman, [...])

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business; industry
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Consulting Firm:
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Business Services
(GBS) first round
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software,

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Question #01127:
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questions ...

Chase Australia
and IBM Global
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closely to pioneer a
new capability that
delivers daily
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infrastructure that few companies ever utilize. ... Case studies 2 Inver House In October 1994, the company experienced a potentially catastrophic disaster. This important

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